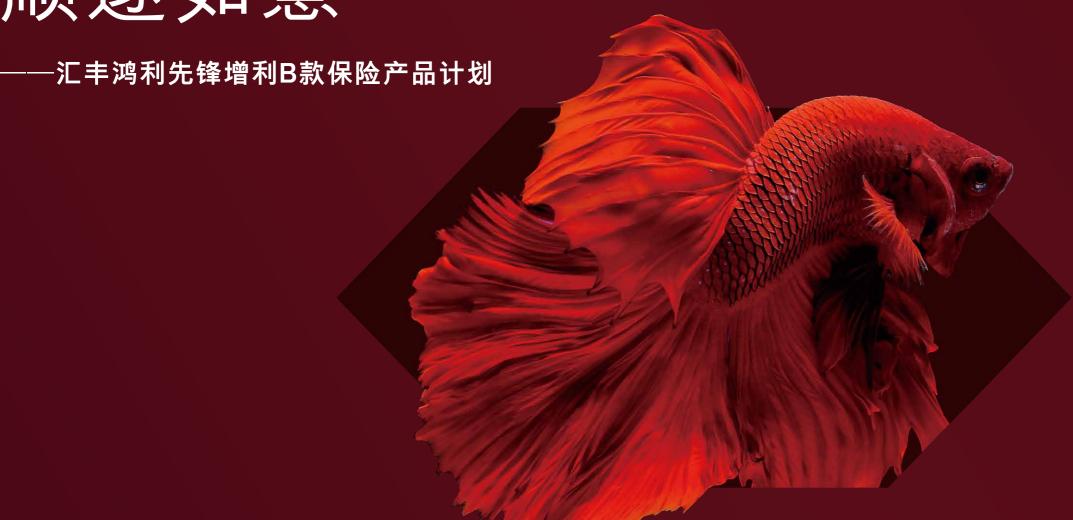
福满财盈顺遂如意



本保险产品计划由「汇丰鸿利先锋年金保险(分红型)」及「汇丰汇增利B款终身寿险(万能型)」产品组成。两者皆支持单独购买。其中「汇丰鸿利先锋年金保险(分红型)」为分红保险,其红利分配是不确定的,在某些年度红利可能为零。「汇丰汇增利B款终身寿险(万能型)」为万能保险,其结算利率超出最低保证利率的部分是不保证的。

本保险产品计划由汇丰人寿保险有限公司发行和管理。代销机构不承担保险产品计划的投资、兑付和风险管理责任。

本宣传折页中"我们"、"本公司"均指汇丰人寿保险有限公司。

本保险产品计划宣传页仅供参考,就「汇丰鸿利先锋年金保险(分红型)」及「汇丰汇增利B款终身寿险(万能型)」各自产 品的保险责任、给付限制、免除责任范围以及详细内容以各自的保险合同为准。

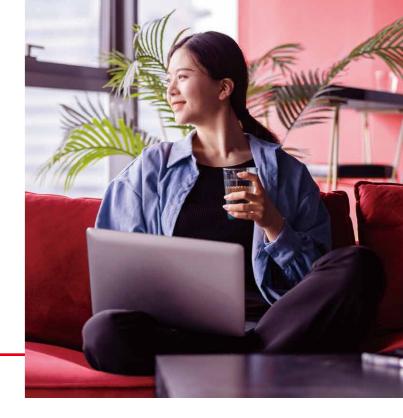




在您未来的行程中, 我们愿与您携手并进, 共同书写途中篇章,

让您的每一段历程, 都能闪烁耀眼的光辉。

产品计划 特色



您对财富与未来的期待亦是我们的追求,

在将来收获更多幸福, 让稳健增长的财富为您拓宽更多充满可能性的道路, 我们将与您一同前行。

「汇丰鸿利先锋年金保险(分红型)」将为您提供:



稳定年金,充盈的财富收益

自保险合同约定的首次年金领取日(含)起至保障满期日(含),若被保险 人在每个保单周年日当日24时仍生存,我们将于每一个保单周年日按100%的 基本保险金额向年金受益人给付该保单年度的年金。



储备丰厚,实现未来规划

若被保险人在保险合同约定的各特别生存保险金领取日当日24时仍生存,我们将按当时已交保险费总额的20%扣除该保单年度的年金金额向特别生存保险金受益人给付特别生存保险金。

首次年金领取日及特别生存保险金领取日

交费期间	首次年金领取日	特别生存保险金领取日									
趸交、三年或五年	第五个保单周年日	第五、十、十五、二十和第二十五个保单周年日									
十年	第十个保单周年日	第十、十五、二十、二十五和第三十个保单周年日									

保险合同的交费期间一经选定,交费期间、首次年金领取日及特别生存保险 金领取日将在保险单中载明,**且在保险合同有效期内不得变更。**

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元 无畏人生起落,安心相伴随行

在不期而至的意外面前, 我们将提供最真挚的关怀和帮助。若被保险人身 故,我们按以下两者中的较大者向健在的身故保险金受益人给付"身故保险 金",保险合同效力终止:

- 1. 被保险人身故时,保险合同已交保险费总额扣除累计已给付的年金以及 特别生存保险金(如有):
- 2. 被保险人身故时,保险合同的现金价值。



公 红利及红利分配

保险合同采用现金红利方式分配盈余、投保人在投保时可选择以下任何一种 红利分配方式:

- (1) 现金领取: 我们将每年分配的红利自动转账至投保人本人的账户:
- (2) 累积生息: 红利留存在本公司, 按我们每年确定的红利累积利率储存生息:
- (3) 抵交保险费: 红利用于抵交应交的保险费, 如果抵交后仍有余额, 则用 于抵交以后各期的应交保险费;

交费期满后,如果投保人没有要求变更为其它红利领取方式,我们将视作变 更为累积生息。

如果投保人在投保时未选择红利分配方式, 我们将视作选择了累积生息。 在保险合同有效期内, 投保人若选择变更红利的分配方式, 需提出书面申请并 经我们审核同意。**红利分配方式的变更后不影响按原分配方式已分配的红利。** 在保险合同有效期内, 投保人也可以向本公司申请领取留存于本公司的累积 红利,或于保险合同效力终止时领取。

在保险合同有效期内, 我们每年根据上一会计年度分红保险业务的实际经营 状况确定红利分配方案,分配的红利总额按不低于可分配盈余的70%来确 定。保单的红利分配是不确定的,在某些年度红利可能为零。

「汇丰汇增利B款终身寿险(万能型)」将为您提供:



最低利率保证, 把握稳健收益

我们深切理解您对未来生活的美好憧憬, 我们将从您的利益与福祉出发, 让 您在今后的人生也能大放光彩。

「汇丰汇增利B款终身寿险(万能型)」为您提供最低保证利率2%。保单利 息在保单有效期内的结算日结算并计入保单账户。

「汇丰汇增利B款终身寿险(万能型)」将在您的退休储备增值的同时,兼顾 您的资产传承需求。

注: 最低保证利率之上的收益是不确定的。

「汇丰鸿利先锋增利B款保险产品计划」将为您提供:



二次增值, 财富连连升高

提供最低2%年化结算利率

如果您和被保险人将「汇丰鸿利先锋年金保险(分红型)」的年金、特别生存保险金及红利作为转入保险费,在扣除初始费用后计入「汇丰汇增利B款终身寿险(万能型)」账户,每年有机会收获高于2%的结算利率,进一步实现二次增值,助力财富储备。

* 「汇丰鸿利先锋年金保险(分红型)」分红是不保证的,在某些保单年度可能为零。「汇丰汇增利B款终身寿险(分红型)」最低保证利率之上的收益是不确定的。



持续收益,支持资金增长

若被保险人生存至第五个保单周年日且「汇丰汇增利B款终身寿险(万能型)」保险合同仍然有效,在该保险合同第五个保单周年日按照前五个保单年度转入保险费之和(不含第五个保单周年日当日转入的转入保险费)的1%发放持续奖金、并计入保单账户。

在第六个保单周年日(含)起的每个保单周年日仍然生存且保险合同有效,我们在每个保单周年日按照该保单周年日前一个保单年度转入保险费之和(不含该保单周年日当日转入的转入保险费)的1%发放持续奖金,并计入保单账户。

注: 趸交保险费、追加保险费不享有保单持续奖金。



身故保障,未来无需担忧

我们承诺向您提供直至终身的人身保障,支持您的人生规划,为您的未来贡献我们的力量。

若被保险人于保单有效期内身故,我们将按约定给付"身故保险金"予健在的身故保险金受益人。

投保 示例

今年45周岁的丰女士是一位企业高级经理,她事业有成,也热爱自己的家庭。随着年龄的增长,丰女士逐渐开始意识到自己不能一直依靠现有的职业来保证收入,她也需要为未来的生活质量做出更长远的计划。经过思考和比较,丰女士认为由「汇丰鸿利先锋年金保险(分红型)」和「汇丰汇增利B款终身寿险(万能型)」组成的「汇丰鸿利先锋增利B款保险产品计划」不仅可以提供保障,还可以提供灵活的现金流管理进行财富管理,十分符合她对未来的规划和期望。

在精心规划下,丰女士决定为自己投保「汇丰鸿利先锋增利B款保险产品计划」,帮助她实现财富的持续增长和积累,以应对未来可能出现的各种情况。其中「汇丰鸿利先锋年金保险(分红型)」基本保险金额20,000元,交费期3年,保险期间25年,每年交纳保费826.540元: 「汇丰汇增利B款终身寿险(万能型)」,趸交保险费2.000元。

若「汇丰鸿利先锋年金保险(分红型)」保单持续有效,按情景1/情景2进行利益演示, 共计可获得年金、特别生存保险金和红利(生存利益)2.799.620/3.374.121元。

若丰女士将「汇丰鸿利先锋年金保险(分红型)」保单的年金、特别生存保险金及现金红利全部转入「汇丰汇增利B款终身寿险(万能型)」保单,且两份保单持续有效,根据丰女士的需求,「汇丰汇增利B款终身寿险(万能型)」的保险利益如下:





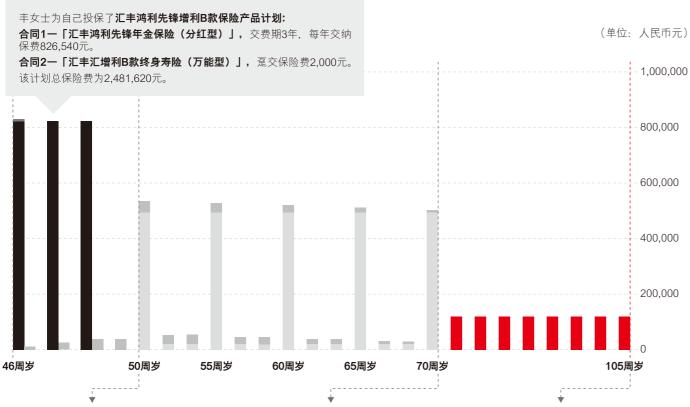
◆ 若「汇丰鸿利先锋增利B款保险产品计划」持续有效:



「汇丰鸿利先锋增利B款保险产品计划」利益演示图例如下:

- 合同1的年交保费
- 合同2的趸交保险费
- 合同2部分领取给付金额

- 情景1当年度生存利益
- 情景2与情景1当年度生存给付之差额



自50周岁起至70周岁,若丰女士在每个保单周年日生存,每个保单年度可领取年金20,000元,每5年可额外领取特别生存保险金当年度生存金额475,924元,至70周时累计领取年金及特别生存保险金2,799,620元。

从投保之后的首个保单周年日起,若丰女士在每个保单周年日生存,按情景1和情景2利益演示,至丰女士70周岁时,共计可获得现金红利0/574,501元。

丰女士自70周岁起至105周岁,每年从万能 账户中领取120,000元作为补充退休收入。 至105周岁时,总计从万能账户中领取 4,320,000元。按情景1和情景2两种情形演 示,万能保单账户价值余额仍分别可达 631,133/11,726,999元。

丰女士选择将「汇丰鸿利先锋年金保险(分红型)」的生存利益全部作为转入保险费转入「汇丰汇增利B款终身寿险(万能型)」保单账户,且两份保险合同持续有效,至丰女士105周岁时,按情景1/情景2进行利益演示,「汇丰汇增利B款终身寿险(万能型)」保单共计可获得持续奖金27,995/33,741元。

重要提示:

- 1. 上述利益演示仅供参考,详情请参见本材料所附「汇丰鸿利先锋年金保险(分红型)」及「汇丰汇增利B款终身寿险(万能型)」的保险利益测算表及相应重要提示。
- 2. 以上图例所列账户价值演示假设「汇丰鸿利先锋年金保险(分红型)」当年度生存利益(包括当年度年金、特别生存保险金及当年度现金红利)的所有权人,授权将当年度生存利益作为转入保险费,全额即时转入「汇丰汇增利B款终身寿险(万能型)」保单账户。
- 3. 以上图例所列保险利益、演示数值等,均根据被保险人的设定年龄、性别、投保组合,并假定投保人按约定全额支付应交保险费、各保险合同持续有效而计算得出。若被保险人实际投保时年龄、性别、投保组合与设定不一致,或任一保险合同上述任一项发生变更,则对应的保险利益和数值均会发生变化。
- 4. 「汇丰汇增利B款终身寿险(万能型)」前5个保单年度部分领取账户价值,会收取部分领取费用,收费标准请详见保险建议书或保险合同条款。如部分领取后账户价值余额不足以扣除到期的风险保险费,保险合同效力可能中止。
- 5. 以上各项保险利益的给付,须符合保险合同关于保险责任及保险金申请的相关约定。



附录 保险利益测算表

重要提示:

- 1. 本保险产品计划仅供您理解保险条款所用,并不构成保险合同的一部分;各项保险内容均以正式保险合同为准。
- 2. 本保险产品计划由汇丰鸿利先锋年金保险(分红型)保险合同("保险合同1")和汇丰汇增利B款终身寿险(万能型)保险合同("保险合同2")构成。
- 3. 保险合同1及保险合同2均可单独投保。建议您在阅读本保险产品计划前已完全阅读并充分理解各保险合同的保险条款以及各自的保险建议书。为避免疑问,如下利益演示表将根据您在投保时所选择的保险产品进行相应的利益演示。
- 4. 本保险产品计划假设保险合同1"当年度生存利益"及"当年度现金红利"的所有权人,授权将"当年度生存利益"及"当年度现金红利"作为转入保险费、全额即时转入保险合同2的保单账户。
- 5. 本保险产品计划所列保险利益、演示数值等,均根据被保险人的设定年龄、性别、投保组合,并假定投保人按约定全额支付应交保险费、各保险合同持续有效而计算得出。若被保险人实际投保时年龄、性别、投保组合与设定不一致,或任一保险合同上述任一项发生变更,则对应的保险利益和数值均会发生变化。
- 6. 由于版面所限,本保险产品计划中利益演示将"情景1"和"情景2"两档分开演示,请您务必将 两张演示表结合起来阅读并充分理解。以下利益演示中,
 - a) 保险合同1为分红保险。"情景1"、"情景2"两档演示均假设保险合同1的红利来源为利差 益,且按可分配盈余的70%来分配。保单的红利分配是不确定的,在某些年度可能为零。
 - b) 保险合同2为万能保险, "情景1"为最低保证利益演示, "情景2"为万能结息利益演示, 最低保证利率之上的收益是不确定的,实际保单账户利益可能低于"情景2"的利益演示水平。
- 7. 以下情景1及情景2两档利益演示中:
 - a) 所列"年龄"为被保险人在该保单年度末的周岁年龄。
 - b) 保险合同1项下的"当年度生存利益"金额等于汇丰鸿利先锋年金保险(分红型)的当年度年金及特别生存保险金(如有)之和;"累计生存利益"金额等于当年度及之前所有保单年度已分配的汇丰鸿利先锋年金保险(分红型)的年金及特别生存保险金之和。
 - c) 保险合同2利益演示至被保险人105周岁为止,若被保险人105周岁后仍生存,我们继续承担保险合同2的保险责任。
 - d) 所列保险合同2项下的"持续奖金"为该保单年度末的数值,且不包含该年度保单周年日当日 转入保险费对应的持续奖金。**趸交保险费、追加保险费不享有持续奖金。**
 - e) 所列保险合同2项下的"部分领取申请金额"、"部分领取给付金额"、"累计部分领取给付金额"均为保单年度末的数值,且部分领取保单账户价值根据您选择的领取频率和领取金额进行演示。部分领取费用详见汇丰汇增利B款终身寿险(万能型)保险建议书中"保单账户 费用明细 退保费用及部分领取费用"。

- f) 保险合同2项下的"累计保险费"等于该保单年度及之前所有保单年度的"趸交保险费"、 "转入保险费"及"追加保险费"之和。
- g) 保险合同2项下的"风险保险费"按月计算并扣除,下表所列的"风险保险费"为该保单年度 累计扣除的风险保险费。**保单账户价值不足以支付到期的风险保险费,保险合同可能存在效力** 中止的风险。
- h) 所列保险合同1项下的"当年度保险费"、保险合同2项下的"趸交保险费"均为保单年度初的数值。
- i) 保险合同1项下的"当年度生存利益"、保险合同2项下的"转入保险费"、"追加保险费"、 "初始费用"、"风险保险费"、"进入万能账户的金额"均为相应保单年度发生金额之和, 且"追加保险费"根据您选择的追加频率和追加金额进行演示。
- j) 所列保险合同1及保险合同2项下的"身故保险金"、合并利益项下的"身故给付总和"均为保单年度末且生存利益分配、持续奖金发放和部分领取发生前的数值。
- k) 所列保险合同1项下的"退保金(现金价值)"、保险合同2项下的"保单账户价值"、"现金价值"、合并利益项下的"退保给付总和"均为保单年度末持续奖金发放后的数值(不包括当年度生存利益和部分领取金额)。
- I) 合并利益项下的"身故给付总和"包括保险合同1及保险合同2的身故保险金,赔付身故利益后,保险合同1及保险合同2均效力终止;"退保给付总和"包括保险合同1的"退保金(现金价值)"及保险合同2的"现金价值"。



投保示例 「汇丰鸿利先锋增利B款保险产品计划」详细保险利益

按情景1进行利益演示,详细保险利益测算如下表所示:

(单位: 人民币元)

## STATE STA						714-13																		` ' '-		/ - /	
The column		`+ '=	汇丰鸿利先锋年金保险(分红型)("保险合同1")								汇丰汇增利B款终身寿险(万能型)("保险合同2")														合并利益		
2 47 225.540 1853.080 0 0 1853.080 1311.222 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0		险人					保险金	(现金价值)							初始 费用	万能账户					领取给付	保险金			总和=	总和=	
44 48 49 74 74 74 75 75 75 74 74	1	46	826,540	826,540	0	0	826,540	575,705	0	0	2,000	0	0	2,000	42	1,958	0.75	0	0	0	0	2,800	1,996	1,897	829,340	577,602	
	2	47	826,540	1,653,080	0	0	1,653,080	1,311,232	0	0	0	0	0	2,000	0	0	0.79	0	0	0	0	2,800	2,036	1,954	1,655,880	1,313,186	
Fig.	3	48	826,540	2,479,620	0	0	2,479,620	2,114,450	0	0	0	0	0	2,000	0	0	0.83	0	0	0	0	2,800	2,075	2,013	2,482,420	2,116,463	
6 6 6 0 2,476,600 20.00 616,874 1983,066 1,747,630 0 0 0 486,874 0 497,974 200 18,000 314,86 20 0 0 0 756,044 677,047 2,265,273 20 0 0 0 756,044 677,047 20,225,273 20 0 0 0 0 756,044 677,047 20 0 0 0 20,000 18,000 314,86 20 0 0 0 0 756,044 677,047 20,225,273 20 0 0 0 0 756,044 677,047 20,225,273 20 0 0 0 0 756,044 677,047 20,225,273 20 0 0 0 0 756,044 677,047 20,225,273 20 0 0 0 0 756,044 677,047 20,225,273 20 0 0 0 0 0 756,044 677,047 20,225,273 20 0 0 0 0 0 756,044 677,047 20,225,273 20 0 0 0 0 0 756,044 677,047 20,245,273 20 0 0 0 0 0 756,044 677,047 20,245,273 20 0 0 0 0 0 756,044 677,047 20,245,273 20 0 0 0 0 0 756,044 677,047 20,245,273 20 0 0 0 0 0 757,044 677,047 20,245,273 20 0 0 0 0 0 0 86,044 677,047 20,245,273 20 0 0 0 0 0 86,044 677,047 20,245,273 20 0 0 0 0 0 86,044 677,047 20,245,273 20 0 0 0 0 0 86,044 677,047 20,245,273 20 0 0 0 0 0 86,044 677,047 20,245,273 20 0 0 0 0 0 86,044 677,047 20,245,273 20 0 0 0 0 0 86,044 677,047 20 0 0 0 0 86,044 677,047 20 0 0 0 0 86,044 677,047 20 0 0 0 0 0 10,455,374 20 0 0 0 0 0 10,455,374 20 0 0 0 0 0 10,455,374 20 0 0 0 0 0 10,455,374 20 0 0 0 0 0 10,455,374 20 0 0 0 0 0 10,455,374 20 0 0 0 0 0 10,455,374 20 0 0 0 0 0 10,455,374 20 0 0 0 0 0 10,455,374 20 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	4	49	0	2,479,620	0	0	2,479,620	2,166,929	0	0	0	0	0	2,000	0	0	0.87	0	0	0	0	2,800	2,116	2,074	2,482,420	2,169,003	
Part	5	50	0	2,479,620	495,924	495,924	2,479,620	1,724,827	0	0	0	0	0	2,000	0	0	0.90	0	0	0	0	2,800	2,157	2,136	2,482,420	1,726,963	
S	6	51	0	2,479,620	20,000	515,924	1,983,696	1,747,630	0	0	0	495,924	0	497,924	4,959	490,965	296.81	4,959	0	0	0	697,094	507,644	507,644	2,680,790	2,255,273	
64 0 2.479,620 2.000 575,824 1,923,896 1,819,786 0 0 0 2.0000 0 557,924 2.00 1,980 303,37 2.00 0 0 0 781,884 600,088 2,704,790 2,418,833 1,924,834 1,924,834 1,924,834 1,924,834 1,924,834 1,924,834 1,924,834 1,924,834 1,924,834 1,924,834 1,924,834 1,924,834 1,924,834 1,924,834 1,924,834 1,924,834 1,924,834 1,924,834 1,924,834 1,924,834 1,924,834 1,924,834 1,924,834 1,924,834 1,924,834 1,924,834 1,924,834 1,924,834 1,924,834 1,924,834 1,924,834 1,924,834 1,924,834 1,924,834 1,924,834 1,924,834 1,924,834 1,924,834 1,924,834 1,924,834 1,924,834 1,924,834 1,924,834 1,924,834 1,924,834 1,924,834 1,924,834 1,924,834 1,924,834 1,924,834 1,924,834 1,924,834 1,924,834 1,924,834 1,924,834 1,924,834 1,924,834 1,924,834 1,924,834 1,924,834 1,924,834 1,924,834 1,924,834 1,924,834 1,924,834 1,924,834 1,924,834 1,924,834 1,924,834 1,924,834 1,924,834 1,924,834 1,924,834 1,924,834 1,924,834 1,924,834 1,924,834 1,924,834 1,924,834 1,924,834 1,924,834 1,924,834 1,924,834 1,924,834 1,924,834 1,924,834 1,924,834 1,924,834 1,924,834 1,924,834 1,924,834 1,924,834 1,924,834 1,924,834 1,924,834 1,924,834 1,924,834 1,924,834 1,924,834 1,924,834 1,924,834 1,924,834 1,924,834 1,924,834 1,924,834 1,924,834 1,924,834 1,924,834 1,924,834 1,924,834 1,924,834 1,924,834 1,924,834 1,924,834 1,924,834 1,924,834 1,924,834 1,924,834 1,924,834 1,924,834 1,924,834 1,924,834 1,924,834 1,924,834 1,924,834 1,924,834 1,924,834 1,924,834 1,924,834 1,924,834 1,924,834 1,924,834 1,924,834 1,924,834 1,924,834 1,924,834 1,924,834 1,924,834 1,924,834 1,924,834 1,924,834 1,924,834 1,924,834 1,924,834 1,924,834 1,924,834 1,924,834 1,924,834 1,924,834 1,924,834 1,924,834 1,924,834 1,924,834 1,924,834 1,924,834	7	52	0	2,479,620	20,000	535,924	1,963,696	1,771,037	0	0	0	20,000	0	517,924	200	19,800	314.56	200	0	0	0	725,094	537,875	537,875	2,688,790	2,308,912	
10 58 0 2,478,870 496,924 1,071,818 1,093,096 1,369,229 0 0 0 0 45,934 0 0 0 0 45,934 0 0 0 45,934 0 0 0 45,934 0 0 0 45,934 0 1,073,184 4,989 49,965 844,40 4,989 0 0 0 1,503,387 1,148,625 1,148,625 2,811,189 2,833,0381 1,148,138 1,142,181 1,142,181 1,142,181 1,142,181 1,142,181 1,142,181 1,142,181 1,142,181 1,142,181 1,142,181 1,142,181 1,142,181 1,142,181 1,142,181 1,142,181 1,142,181 1,142,181 1,142,181 1,142,181 1,142,181 1,142,181 1,142,181 1,142,181 1,142,181 1,142,181 1,142,181 1,142,181 1,142,181 1,142,181 1,142,181 1,142,181 1,142,181 1,142,181 1,142,181 1,142,181 1,142,181 1,142,181 1,142,181 1,142,181 1,142,181 1,142,181 1,142,181 1,142,181 1,142,181 1,142,181 1,142,181 1,142,181 1,142,181 1,142,181 1,142,181 1,142,181 1,142,181 1,142,181 1,142,181 1,142,181 1,142,181 1,142,181 1,142,181 1,142,181 1,142,181 1,142,181 1,142,181 1,142,181 1,142,181 1,142,181 1,142,181 1,142,181 1,142,181 1,142,181 1,142,181 1,142,181 1,142,181 1,142,181 1,142,181 1,142,181 1,142,181 1,142,181 1,142,181 1,142,181 1,142,181 1,142,181 1,142,181 1,142,181 1,142,181 1,142,181 1,142,181 1,142,181 1,142,181 1,142,181 1,142,181 1,142,181 1,142,181 1,142,181 1,142,181 1,142,181 1,142,181 1,142,181 1,142,181 1,142,181 1,142,181 1,142,181 1,142,181 1,142,181 1,142,181 1,142,181 1,142,181 1,142,181 1,142,181 1,142,181 1,142,181 1,142,181 1,142,181 1,142,181 1,142,181 1,142,181 1,142,181 1,142,181 1,142,181 1,142,181 1,142,181 1,142,181 1,142,181 1,142,181 1,142,181 1,142,181 1,142,181 1,142,181 1,142,181 1,142,181 1,142,181 1,142,181 1,142,181 1,142,181 1,142,181 1,142,181 1,142,181 1,142,181 1,142,181 1,142,181 1,142,181 1,142,181 1,142,181 1,142,181 1,142,18	8	53	0	2,479,620	20,000	555,924	1,943,696	1,795,073	0	0	0	20,000	0	537,924	200	19,800	339.25	200	0	0	0	753,094	568,685	568,685	2,696,790	2,363,758	
11 50 0 2.478,620 20.00 1.091,848 1.407.72 1.383.406 0 0 0 495.924 0 1.073,848 4.899 489.805 845.40 4.999 0 0 0 1.503,387 1,149,625 2,111.169 2.533.021 12 57 0 2.478,620 20.000 1.113,848 1.41265 1.397653 0 0 0 2.0000 0 1.091,848 2.00 19.800 86766 20 0 0 0 0 1.533.837 1,192,185 1,192,185 2,493,340 2,500.088 13 58 0 2.478,620 20.000 1.161,848 1.448,35 1.428,183 0 0 0 2.0000 0 1.113,848 200 19.800 90.61 200 0 0 0 1.565,387 1.236,461 2.236,464 2.932,462 2,646,323 15 60 0 2.478,620 20.000 1.615,848 1.448,133 1.428,133 0 0 0 2.0000 0 1.163,848 200 19.800 90.61 200 0 0 0 1.615,387 1.224,662 1.236,464 2.932,462 2,646,323 15 60 0 0 2.478,620 20.000 1.615,848 1.448,133 1.428,133 0 0 0 2.0000 0 1.163,848 200 19.800 90.61 200 0 0 0 1.565,387 1.236,461 2.236,464 2.932,462 2.646,323 15 60 0 0 2.478,620 2.0000 1.615,848 200 19.800 90.61 200 0 0 0 1.615,387 1.224,663 1.236,464 2.932,463 2.000,461 1.615,461 2.000 19.800 90.61 200 0 0 0 1.615,387 1.224,663 1.236,463 2.079,172 2.232,491 16 61 0 2.478,620 20.000 1.687,772 900 19.800 90.61 1.689,772 200 19.800 440.49 200 0 0 0 0 2.005,766 11.012,131 1.912,131 3.000,000 2.238,481 3.079,172 2.232,491 18 63 0 2.478,620 20.000 1.777,772 1.005,105 981,05 0 0 0 2.0000 0 1.688,772 200 19.800 346.06 200 0 0 0 2.005,786 11.012,131 1.912,131 3.000,000 2.238,481 2.000,000 2.238,481 2.000,000 2.238,481 2.238,481 2.238,481 2.238,481 2.238,481 2.238,481 2.238,481 2.238,481 2.238,481 2.238,481 2.238,481 2.238,481 2.238,481 2.238,481 2.238,481 2.238,481 2.238,481 2.238,481 2.238,481 2.238,481 2.238,481 2.238,481 2.238,481 2.238,481 2.238,481 2.238,481 2.238,481 2.238,481 2.238,481 2.238,481 2.238,481 2.238,481 2.238,481 2.238,481 2.238,481 2.238,481 2.238,481 2.238,481 2.238,481 2.238,481 2.238,481 2.238,481 2.238,481 2.238,481 2.238,481 2.238,481 2.238,481 2.238,481 2.238,481 2.238,481 2.238,481 2.238,481 2.238,481 2.238,481 2.238,481 2.238,481 2.238,481 2.238,481 2.238,481 2.238,481 2.238,481 2.238,481 2.238,481 2.238,481 2.238,481 2.238,481 2.238,481 2.238,481 2.238,481 2.238,481 2.238,481 2.23	9	54	0	2,479,620	20,000	575,924	1,923,696	1,819,766	0	0	0	20,000	0	557,924	200	19,800	363.37	200	0	0	0	781,094	600,088	600,088	2,704,790	2,419,853	
12 57 0 2.479.620 20.000 1,111,848 1,417.983 1,387.963 0 0 0 2.0000 0 1,131,848 1,412.8859 1,142.8859 0 0 0 2.0000 0 1,131,848 1,422.859 1,412.8859 0 0 0 2.0000 0 1,131,848 1,422.859 1,412.813 0 0 0 2.0000 0 1,131,848 200 19.800 994.39 200 0 0 0 1,831,387 1,234.961 1,235.464 2,932.462 2,848.323 1 1	10	55	0	2,479,620	495,924	1,071,848	1,903,696	1,369,220	0	0	0	20,000	0	577,924	200	19,800	387.11	200	0	0	0	809,094	632,094	632,094	2,712,790	2,001,314	
13 58 0 2.479.620 20.00 1,131.848 1.448,2859 1.412.859 0 0 0 20.000 0 1,131.848 2.00 19.800 90.61 200 0 0 0 1,589.387 1.235.864 1.235.864 2.992.246 2.648.323 1.445.833 1.425.833 1.0 0 0 0 20.000 0 1,133.848 2.00 19.800 934.38 200 0 0 0 0 1,587.387 1.279.626 1.736.625 3.036.560 2.707.736 1.66 0 0 2.479.620 20.000 1.667.77 296.01 97.000 0 0 1,683.772 200 0 0 0 0 1,615.387 1.235.864 1.235.863 3.036.560 2.707.736 1.66 0 0 2.479.620 20.000 1.687.77 296.27 1.463.785 962.661 0 0 0 20.000 0 1,689.772 200 19.800 440.48 200 0 0 0 2.039.881 1.855.189 1.307.000 2.827.78 1.756.20 1.707.72 1.006.539 960.639 0 0 0 2.007.76 1.570.603 1.570.603 1.570.603 1.570.603 1.570.603 1.570.603 1.570.603 1.570.603 1.570.603 1.570.603 1.570.603 1.570.603 1.570.603 1.570.603 1.570.603 1.570.603 1.570.603 1.570.603 1.570.603 1.570.603 1.570.603 1.570.603 1.570.603 1.570.603 1.570.603 1.570.603 1.570.603 1.570.603 1.570.603 1.570.603 1.570.603 1.570.603 1.570.603 1.570.603 1.570.603 1.570.603 1.570.603 1.570.603 1.570.603 1.570.603 1.570.603 1.570.603 1.570.603 1.570.603 1.570.603 1.570.603 1.570.603 1.570.603 1.570.603 1.570.603 1.570.603 1.570.603 1.570.603 1.570.603 1.570.603 1.570.603 1.570.603 1.570.603 1.570.603 1.570.603 1.570.603 1.570.603 1.570.603 1.570.603 1.570.603 1.570.603 1.570.603 1.570.603 1.570.603 1.570.603 1.570.603 1.570.603 1.570.603 1.570.603 1.570.603 1.570.603 1.570.603 1.570.603 1.570.603 1.570.603 1.570.603 1.570.603 1.570.603 1.570.603 1.570.603 1.570.603 1.570.603 1.570.603 1.570.603 1.570.603 1.570.603 1.570.603 1.570.603 1.570.603 1.570.603 1.570.603 1.570.603 1.570.603 1.570.603 1.570.603 1.570.603 1.570.603 1.570.603 1.570.603 1.570.603 1.570.603 1.570.603 1.570.603 1.570.603 1.570.603 1.570.603 1.570.603 1.570.603 1.570.603 1.570.603 1.570.603 1.570.603 1.570.603 1.570.603 1.570.603 1.570.603 1.570.603 1.570.603 1.570.603 1.570.603 1.570.603 1.570.603 1.570.603 1.570.603 1.570.603 1.570.603 1.570.603 1.570.603 1.570.603 1.570.603 1.570.603 1.570.603 1.570.603 1.570.603 1.570.603 1.570.603 1.570.603 1.570.603	11	56	0	2,479,620	20,000	1,091,848	1,407,772	1,383,406	0	0	0	495,924	0	1,073,848	4,959	490,965	845.40	4,959	0	0	0	1,503,387	1,149,625	1,149,625	2,911,159	2,533,031	
14 59 0 2,479,620 20,000 1,151,848 1,448,133 1,428,133 0 0 0 20,000 0 1,133,848 200 19,800 934.39 200 0 0 0 1,567,387 1,279,625 1,279,625 2,076,758 15 60 0 2,479,620 20,000 1,677,772 992,019 972,019 0 0 0 20,000 0 1,153,848 200 19,800 972,12 200 0 0 0 1,515,387 1,324,630 1,324,630 1,324,630 1,324,630 1,324,630 1,324,630 1,324,630 1,324,630 1,324,630 1,324,630 1,324,630 1,324,630 1,324,630 1,324,630 1,324,630 1,324,630 1,324,630 1,324,630 1,324,630 1,324,630 1,324,630 1,324,630 1,324,630 1,324,630 1,324,630 1,324,630 1,324,630 1,324,630 1,324,630 1,324,630 1,324,630 1,324,630 1,324,630 1,324,630 1,324,630 1,324,630 1,324,630 1,324,630 1,324,630 1,324,630 1,324,630 1,324,630 1,324,630 1,324,630 1,324,630 1,324,630 1,324,630 1,324,630 1,324,630 1,324,630 1,324,630 1,324,630 1,324,630 1,324,630 1,324,630 1,324,630 1,324,630 1,324,630 1,324,630 1,324,630 1,324,630 1,324,630 1,324,630 1,324,630 1,324,630 1,324,630 1,324,630 1,324,630 1,324,630 1,324,630 1,324,630 1,324,630 1,324,630 1,324,630 1,324,630 1,324,630 1,324,630 1,324,630 1,324,630 1,324,630 1,324,630 1,324,630 1,324,630 1,324,630 1,324,630 1,324,630 1,324,630 1,324,630 1,324,630 1,324,630 1,324,630 1,324,630 1,324,630 1,324,630 1,324,630 1,324,630 1,324,630 1,324,630 1,324,630 1,324,630 1,324,630 1,324,630 1,324,630 1,324,630 1,324,630 1,324,630 1,324,630 1,324,630 1,324,630 1,324,630 1,324,630 1,324,630 1,324,630 1,324,630 1,324,630 1,324,630 1,324,630 1,324,630 1,324,630 1,324,630 1,324,630 1,324,630 1,324,630 1,324,630 1,324,630 1,324,630 1,324,630 1,324,630 1,324,630 1,324,630 1,324,630 1,324,630 1,324,630 1,324,630 1,324,630 1,324,630 1,324,630 1,324,630 1,324,630 1,324,630 1,324,630 1,324,630 1,324,630 1,324,630 1,324,630 1,324,630 1,324,630 1,324,630 1,324,630 1,324,630 1,324,630 1,324,630 1,324,630 1,324,630 1,324,630 1,324,630 1,324,630 1,324,630 1,324,630 1,324,630 1,324,630 1,324,630 1,324,630 1,324,630 1,324,630 1,324,630 1,324,630 1,324,630 1,324,630 1,324,630 1,324,630 1,324,630 1,324,630 1,324,630 1,324,630 1,324,630 1,324,630 1,324,630 1,32	12	57	0	2,479,620	20,000	1,111,848	1,417,953	1,397,953	0	0	0	20,000	0	1,093,848	200	19,800	867.96	200	0	0	0	1,531,387	1,192,136	1,192,136	2,949,340	2,590,088	
15 60 0 2.479.620 495.924 1.642.772 1.463.785 967.961 0 0 0 20.000 0 1.515.387 1.324.630 3.079.172 2.292.491 16 61 0 2.479.620 20.000 1.687.772 992.019 972.019 0 0 0 495.924 0 1.649.772 200 19.800 440.49 20 0 0 0 2.030.9681 1.855.159 1.855.159 3.001.700 2.827.178 17 62 0 2.479.620 20.000 1.687.772 906.278 976.278 0 0 0 2.0000 0 1.689.772 200 19.800 440.49 20 0 0 0 2.003.726 1.912.213 1.912.213 3.000.04 2.898.491 18 63 0 2.479.620 20.000 1.707.772 1.005.05 985.105 0 0 0 20.000 0 1.689.772 200 19.800 216.59 20 0 0 0 2.007.226 1.970.503 1.970.503 1.970.503 1.970.503 1.970.503 1.970.503 1.970.503 1.970.503 1.970.503 1.970.503 1.970.503 1.970.503 1.970.503 1.970.503 1.970.503 1.970.503 1.970.503 1.970.503 1.970.503 1.970.503 1.970.503 1.970.503 1.970.503 1.970.503 1.970.503 1.970.503 1.970.503 1.970.503 1.970.503 1.970.503 1.970.503 1.970.503 1.970.503 1.970.503 1.970.503 1.970.503 1.970.503 1.970.503 1.970.503 1.970.503 1.970.503 1.970.503 1.970.503 1.970.503 1.970.503 1.970.503 1.970.503 1.970.503 1.970.503 1.970.503 1.970.503 1.970.503 1.970.503 1.970.503 1.970.503 1.970.503 1.970.503 1.970.503 1.970.503 1.970.503 1.970.503 1.970.503 1.970.503 1.970.503 1.970.503 1.970.503 1.970.503 1.970.503 1.970.503 1.970.503 1.970.503 1.970.503 1.970.503 1.970.503 1.970.503 1.970.503 1.970.503 1.970.503 1.970.503 1.970.503 1.970.503 1.970.503 1.970.503 1.970.503 1.970.503 1.970.503 1.970.503 1.970.503 1.970.503 1.970.503 1.970.503 1.970.503 1.970.503 1.970.503 1.970.503 1.970.503 1.970.503 1.970.503 1.970.503 1.970.503 1.970.503 1.970.503 1.970.503 1.970.503 1.970.503 1.970.503 1.970.503 1.970.503 1.970.503 1.970.503 1.970.503 1.970.503 1.970.503 1.970.503 1.970.503 1.970.503 1.970.503 1.970.503 1.970.503 1.970.503 1.970.503 1.970.503 1.970.503 1.970.503 1.970.503 1.970.503 1.970.503 1.970.503 1.970.503 1.970.503 1.970.503 1.970.503 1.970.503 1.970.503 1.970.503 1.970.503 1.970.503 1.970.503 1.970.503 1.970.503 1.970.503 1.970.503 1.970.503 1.970.503 1.970.503 1.970.503 1.970.503 1.970.503 1.970.503 1.970.503 1.970.503 1.970.	13	58	0	2,479,620	20,000	1,131,848	1,432,859	1,412,859	0	0	0	20,000	0	1,113,848	200	19,800	900.61	200	0	0	0	1,559,387	1,235,464	1,235,464	2,992,246	2,648,323	
16 61 0 2,479,620 20,000 1,667,72 992,019 972,019 0 0 0 495,924 0 1,649,772 4,959 490,965 1,688.85 4,959 0 0 0 2,309,681 1,855,159 1,855,159 3,301,700 2,827,178 17 62 0 2,479,620 20,000 1,877,72 98,278 976,278 0 0 0 20,000 0 1,689,772 200 19,800 346.06 200 0 0 0 2,027,726 1,970,503 1,970,503 3,028,366 2,951,142 19 64 0 2,479,620 20,000 1,727,772 1,006,105 985,105 0 0 0 20,000 0 1,729,772 200 19,800 346.06 200 0 0 0 0 2,051,726 2,030,903 3,028,366 2,951,142 19 66 0 2,479,620 20,000 1,727,772 1,006,105 985,105 0 0 0 0 20,000 0 1,729,772 200 19,800 216.59 200 0 0 0 0 2,051,726 2,030,903 3,028,366 2,951,142 19 66 0 2,479,620 20,000 2,243,696 513,752 0 0 0 0 0 1,729,772 200 19,800 216.59 200 0 0 0 0 2,051,726 2,030,903 4,006,105 13,005,102 9,000 1,729,772 200 19,800 216.59 200 0 0 0 0 2,051,726 2,030,903 4,006,105 13,005,102 9,000 1,729,772 200 19,800 216.59 200 0 0 0 0 2,051,726 2,030,903 4,006,105 13,005,102 9,000 1,729,772 200 19,800 216.59 200 0 0 0 0 2,051,726 2,030,903 4,006,105 13,015,104 12,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1	14	59	0	2,479,620	20,000	1,151,848	1,448,133	1,428,133	0	0	0	20,000	0	1,133,848	200	19,800	934.39	200	0	0	0	1,587,387	1,279,625	1,279,625	3,035,520	2,707,758	
17 62 0 2,479,620 20,000 1,697,772 996,278 976,278 0 0 0 2,0000 0 1,669,772 200 19,800 440.49 200 0 0 0 2,003,726 1,912,213 1,912,213 3,000,004 2,888,491 18 63 0 2,479,620 20,000 1,727,772 1,006,639 980,639 0 0 0 2,0000 0 1,889,772 200 19,800 346.06 200 0 0 0 2,017,28 2,030,090 2,030,090 3,028,866 2,951,142 200 65 0 2,479,620 20,000 1,727,772 1,005,105 985,105 0 0 0 0 2,0000 0 1,729,772 200 19,800 16.19 200 0 0 0 0 2,017,28 2,030,090 2,030,090 3,056,831 3,015,194 20 0 0 0 0 0 2,479,620 20,000 2,243,696 5,665,63 50,6563 0 0 0 0 0 2,225,696 495,924 0 0 0 0 0 0 2,479,620 20,000 2,243,696 5,656,63 50,6563 0 0 0 0 0 0 2,245,696 200 19,800 16.14 200 0 0 0 0 2,711,223 2,711,223 3,210,241 2,210,441 2,210,441 2,210,441 2,210,441 2,210,441 2,210,441 2,210,441 2,210,441 2,210,441 2,210,441 2,210,441 2,210,441 2,210,441 2,210,441 2,210,441 2,210,441 2,210,441 2,210,441 2,210,441 2,210,441 2,210,441 2,210,441 2,210,441 2,210,441 2,210,441 2,210,441 2,210,441 2,210,441 2,210,441 2,210,441 2,210,441 2,210,441 2,210,441 2,210,441 2,210,441 2,210,441 2,210,441 2,210,441 2,210,441 2,210,441 2,210,441 2,210,441 2,210,441 2,210,441 2,210,441 2,210,441 2,210,441 2,210,441 2,210,441 2,210,441 2,210,441 2,210,441 2,210,441 2,210,441 2,210,441 2,210,441 2,210,441 2,210,441 2,210,441 2,210,441 2,210,441 2,210,441 2,210,441 2,210,441 2,210,441 2,210,441 2,210,441 2,210,441 2,210,441 2,210,441 2,210,441 2,210,441 2,210,441 2,210,441 2,210,441 2,210,441 2,210,441 2,210,441 2,210,441 2,210,441 2,210,441 2,210,441 2,210,441 2,210,441 2,210,441 2,210,441 2,210,441 2,210,441 2,210,441 2,210,441 2,210,441 2,210,441 2,210,441 2,210,441 2,210,441 2,210,441 2,210,441 2,210,441 2,210,441 2,210,441 2,210,441 2,210,441 2,210,441 2,210,441 2,210,441 2,210,441 2,210,441 2,210,441 2,210,441 2,210,441 2,210,441 2,210,441 2,210,441 2,210,441 2,210,441 2,210,441 2,210,441 2,210,441 2,210,441 2,210,441 2,210,441 2,210,441 2,210,441 2,210,441 2,210,441 2,210,441 2,210,441 2,210,441 2,210,441 2,210,441 2,210,441 2,210,441 2,210,441 2,210,441 2,210,441 2,210,	15	60	0	2,479,620	495,924	1,647,772	1,463,785	967,861	0	0	0	20,000	0	1,153,848	200	19,800	972.12	200	0	0	0	1,615,387	1,324,630	1,324,630	3,079,172	2,292,491	
18 63 0 2,479,620 20,000 1,707,772 1,000,639 960,639 0 0 0 0 20,000 0 1,689,772 200 19,800 346.06 200 0 0 0 2,027,26 1,970,503 1,970,503 3,028,366 2,951,142 19 64 0 2,479,620 20,000 1,727,772 1,005,105 985,105 0 0 0 20,000 0 1,709,772 200 19,800 216.59 200 0 0 0 2,051,726 2,030,090 2,030,090 3,056,831 3,015,194 20 65 0 2,479,620 495,924 2,223,696 1,009,676 513,752 0 0 0 0 1,729,772 200 19,800 52,77 200 0 0 0 0 2,090,834 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,	16	61	0	2,479,620	20,000	1,667,772	992,019	972,019	0	0	0	495,924	0	1,649,772	4,959	490,965	1,688.85	4,959	0	0	0	2,309,681	1,855,159	1,855,159	3,301,700	2,827,178	
19 64 0 2,479,620 20,000 1,727,72 1,005,105 985,105 0 0 0 20,000 0 1,709,772 200 19,800 216,59 200 0 0 0 0 2,051,726 2,030,090 2,030,090 3,056,831 3,015,194 20 65 0 2,479,620 495,924 2,223,696 1,009,676 513,752 0 0 0 0 1,729,772 200 19,800 52,77 200 0 0 0 0 2,090,834 2,091,034 2,091,034 3,100,510 2,604,786 21 66 0 2,479,620 20,000 2,243,696 526,563 506,563 0 0 0 495,924 0 2,225,696 4,959 490,965 421,40 4,959 0 0 0 2,711,023 2,711,223 2,711,223 3,330,214 3,210,414 23 68 0 2,479,620 20,000 2,283,696 511,630 491,630 0 0 0 2,000 0 2,265,696 200 19,800 106,14 200 0 0 0 0 2,785,643 2,785,843 2,785,843 3,297,274 3,277,7474 24 69 0 2,479,620 20,000 2,303,696 503,876 483,876 0 0 0 20,000 0 2,285,696 200 19,800 0.00 200 0 0 0 2,861,756 2,861,756 2,861,956 3,365,633 3,345,833 25 70 0 2,479,620 495,924 2,799,620 0 0 0 0 0 0 2,799,620 0 0 0 0 0 2,799,620 0 0 0 0 0 0 2,861,756 2,861,956 3,345,833 2,345,833 2,345,833 2,345,833 2,345,833 2,345,833 2,345,833 2,345,833 2,345,833 2,345,833 2,345,833 2,345,833 2,345,833 2,345,833 2,345,833 2,345,833 2,345,833 2,345,833 2,345,833 2,345,833 2,345,833 2,345,833 2,345,833 2,345,833 2,345,833 2,345,833 2,345,833 2,345,833 2,345,833 2,345,833 2,345,833 2,345,833 2,345,833 2,345,833 2,345,833 2,345,833 2,345,833 2,345,833 2,345,833 2,345,833 2,345,833 2,345,833 2,345,833 2,345,833 2,345,833 2,345,833 2,345,833 2,345,833 2,345,833 2,345,833 2,345,833 2,345,833 2,345,833 2,345,833 2,345,833 2,345,833 2,345,833 2,345,833 2,345,833 2,345,833 2,345,833 2,345,833 2,345,833 2,345,833 2,345,833 2,345,833 2,345,833 2,345,833 2,345,833 2,345,833 2,345,833 2,345,833 2,345,833 2,345,833 2,345,833 2,345,833 2,345,833 2,345,833 2,345,833 2,345,833 2,345,833 2,345,833 2,345,833 2,345,833 2,345,833 2,345,833 2,345,833 2,345,833 2,345,833 2,345,833 2,345,833 2,345,833 2,345,833 2,345,833 2,345,833 2,345,833 2,345,833 2,345,833 2,345,833 2,345,833 2,345,833 2,345,833 2,345,833 2,345,833 2,345,833 2,345,833 2,345,833 2,345,833 2,345,833 2,345,833 2,345,833 2,345,833 2,345,833 2,345,833 2,345,833 2,345,833	17	62	0	2,479,620	20,000	1,687,772	996,278	976,278	0	0	0	20,000	0	1,669,772	200	19,800	440.49	200	0	0	0	2,003,726	1,912,213	1,912,213	3,000,004	2,888,491	
20 65 0 2,479,620 495,924 2,223,696 1,009,676 513,752 0 0 0 0 1,729,772 200 19,800 52.77 200 0 0 0 2,090,834 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,034 2,091,0	18	63	0	2,479,620	20,000	1,707,772	1,000,639	980,639	0	0	0	20,000	0	1,689,772	200	19,800	346.06	200	0	0	0	2,027,726	1,970,503	1,970,503	3,028,366	2,951,142	
21 66 0 2,479,620 20,000 2,243,696 526,563 506,563 0 0 0 495,924 0 2,225,696 4,959 490,965 42140 4,959 0 0 0 0 2,670,835 2,638,171 2,638,171 3,197,398 3,144,734 22 67 0 2,479,620 20,000 2,283,696 519,191 499,191 0 0 0 0 2,000 0 2,245,696 200 19,800 106.14 200 0 0 0 0 2,711,023 2,711,223 2,711,223 3,230,214 3,210,414 23 68 0 2,479,620 20,000 2,283,696 511,630 491,630 0 0 0 20,000 0 2,285,696 200 19,800 0.00 20 0 0 0 0 2,861,756 2,861,956 3,365,633 3,345,833 2,785,843 2,785,843 2,785,843 2,785,843 2,785,843 2,785,843 2,785,843 2,785,843 2,785,843 2,785,843 2,785,843 2,785,843 2,785,843 2,785,843 2,785,843 2,785,843 2,785,843 2,785,843 2,785,843 2,785,843 2,785,843 2,785,843 2,785,843 2,785,843 2,785,843 2,785,843 2,785,843 2,785,843 2,785,843 2,785,843 2,785,843 2,785,843 2,785,843 2,785,843 2,785,843 2,785,843 2,785,843 2,785,843 2,785,843 2,785,843 2,785,843 2,785,843 2,785,843 2,785,843 2,785,843 2,785,843 2,785,843 2,785,843 2,785,843 2,785,843 2,785,843 2,785,843 2,785,843 2,785,843 2,785,843 2,785,843 2,785,843 2,785,843 2,785,843 2,785,843 2,785,843 2,785,843 2,785,843 2,785,843 2,785,843 2,785,843 2,785,843 2,785,843 2,785,843 2,785,843 2,785,843 2,785,843 2,785,843 2,785,843 2,785,843 2,785,843 2,785,843 2,785,843 2,785,843 2,785,843 2,785,843 2,785,843 2,785,843 2,785,843 2,785,843 2,785,843 2,785,843 2,785,843 2,785,843 2,785,843 2,785,843 2,785,843 2,785,843 2,785,843 2,785,843 2,785,843 2,785,843 2,785,843 2,785,843 2,785,843 2,785,843 2,785,843 2,785,843 2,785,843 2,785,843 2,785,843 2,785,843 2,785,843 2,785,843 2,785,843 2,785,843 2,785,843 2,785,843 2,785,843 2,785,843 2,785,843 2,785,843 2,785,843 2,785,843 2,785,843 2,785,843 2,785,843 2,785,843 2,785,843 2,785,843 2,785,843 2,785,843 2,785,843 2,785,843 2,785,843 2,785,843 2,785,843 2,785,843 2,785,843 2,785,843 2,785,843 2,785,843 2,785,843 2,785,843 2,785,843 2,785,843 2,785,843 2,785,843 2,785,843 2,785,843 2,785,843 2,785,843 2,785,843 2,785,843 2,785,843 2,785,843 2,785,843 2,785,843 2,785,843 2,785,843 2,785,843 2,785,843 2,785,843 2,785	19	64	0	2,479,620	20,000	1,727,772	1,005,105	985,105	0	0	0	20,000	0	1,709,772	200	19,800	216.59	200	0	0	0	2,051,726	2,030,090	2,030,090	3,056,831	3,015,194	
22 67 0 2,479,620 20,000 2,263,696 519,191 499,191 0 0 0 0 2,0000 0 2,245,696 200 19,800 106.14 200 0 0 0 2,711,023 2,711,223 2,731,223 3,230,214 3,210,414 23 68 0 2,479,620 20,000 2,383,696 511,630 491,630 0 0 0 2,0000 0 2,265,696 200 19,800 0.00 200 0 0 0 2,785,643 2,785,843 2,785,843 3,297,274 3,277,474 24 69 0 2,479,620 20,000 2,303,696 503,876 483,876 0 0 0 0 2,0000 0 2,305,696 200 19,800 0.00 200 0 0 0 0 2,861,756 2,861,956 2,861,956 3,365,633 3,345,833 25 70 0 2,479,620 495,924 0 0 0 0 0 0 2,0000 0 2,305,696 200 19,800 0.00 200 120,000 120,000 120,000 2,939,391 2,819,591 3,435,315 2,819,591 3,455,315 2,819,591 3,455,315 2,819,591 3,455,315 2,819,591 3,455,315 2,819,591 3,455,315 2,819,591 3,455,315 2,819,591 3,455,315 2,819,591 3,455,315 2,819,591 3,455,315 2,819,591 3,455,315 2,819,591 3,455,315 2,819,591 3,455,315 2,819,591 3,455,315 2,819,591 3,455,315 2,819,591 3,455,315 2,819,591 3,455,315 2,819,591 3,455,315 2,819,591 3,455,315 2,819,591 3,455,315 2,819,591 3,455,315 2,819,591 3,455,315 2,819,591 3,455,315 2,819,591 3,455,315 2,819,591 3,455,315 2,819,591 3,455,315 2,819,591 3,455,315 2,819,591 3,455,315 2,819,591 3,455,315 2,819,591 3,455,315 2,819,591 3,455,315 2,819,591 3,455,315 2,819,591 3,455,315 2,819,591 3,455,315 2,819,591 3,455,315 2,819,591 3,455,315 2,819,591 3,455,315 2,819,591 3,455,315 2,819,591 3,455,315 2,819,591 3,455,315 2,819,591 3,455,315 2,819,591 3,455,315 2,819,591 3,455,315 2,819,591 3,455,315 2,819,591 3,455,315 2,819,591 3,455,315 2,819,591 3,455,315 2,819,591 3,455,315 2,819,591 3,455,315 2,819,591 3,455,315 2,819,591 3,455,315 2,819,591 3,455,315 2,819,591 3,455,315 2,819,591 3,455,315 2,819,591 3,455,315 2,819,591 3,455,315 2,819,591 3,455,315 2,819,591 3,455,315 2,819,591 3,455,315 2,819,591 3,455,315 2,819,591 3,455,315 2,819,591 3,455,315 2,819,591 3,455,315 2,819,591 3,455,315 2,819,591 3,455,315 2,819,591 3,455,315 2,819,591 3,455,315 2,819,591 3,455,315 2,819,591 3,455,315 2,819,591 3,455,315 2,819,591 3,455,315 2,819,591 3,455,315 2,819,591 3,455,315 2,819,591 3	20	65	0	2,479,620	495,924	2,223,696	1,009,676	513,752	0	0	0	20,000	0	1,729,772	200	19,800	52.77	200	0	0	0	2,090,834	2,091,034	2,091,034	3,100,510	2,604,786	
23 68 0 2,479,620 20,000 2,283,696 511,630 491,630 0 0 0 0 20,000 0 2,265,696 200 19,800 0.00 200 0 0 0 2,785,643 2,785,843 2,785,843 3,297,274 3,277,474 24 69 0 2,479,620 20,000 2,303,696 503,876 483,876 0 0 0 0 20,000 0 2,285,696 200 19,800 0.00 200 120,000 120,000 120,000 2,393,391 2,819,591 2,819,591 3,435,315 2,819,591 30 75 0 2,479,620 0 2,799,620 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	21	66	0	2,479,620	20,000	2,243,696	526,563	506,563	0	0	0	495,924	0	2,225,696	4,959	490,965	421.40	4,959	0	0	0	2,670,835	2,638,171	2,638,171	3,197,398	3,144,734	
24 69 0 2,479,620 20,000 2,303,696 503,876 483,876 0 0 0 20,000 0 2,285,696 200 19,800 0.00 200 0 0 0 2,861,756 2,861,956 2,861,956 3,365,633 3,345,833 25 70 0 2,479,620 495,924 2,799,620 495,924 0 0 0 0 0 2,000 0 2,305,696 200 19,800 0.00 200 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 120,000 12	22	67	0	2,479,620	20,000	2,263,696	519,191	499,191	0	0	0	20,000	0	2,245,696	200	19,800	106.14	200	0	0	0	2,711,023	2,711,223	2,711,223	3,230,214	3,210,414	
25 70 0 2,479,620 495,924 2,799,620 495,924 0 0 0 0 0 20,000 0 2,305,696 200 19,800 0.00 200 120,000 120,000 120,000 2,939,391 2,819,591 2,819,591 3,435,315 2,819,591 3 30 75 0 2,479,620 0 2,799,620 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	23	68	0	2,479,620	20,000	2,283,696	511,630	491,630	0	0	0	20,000	0	2,265,696	200	19,800	0.00	200	0	0	0	2,785,643	2,785,843	2,785,843	3,297,274	3,277,474	
30 75 0 2,479,620 0 2,799,620 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	24	69	0	2,479,620	20,000	2,303,696	503,876	483,876	0	0	0	20,000	0	2,285,696	200	19,800	0.00	200	0	0	0	2,861,756	2,861,956	2,861,956	3,365,633	3,345,833	
35 80 0 2,479,620 0 2,799,620 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	25	70	0	2,479,620	495,924	2,799,620	495,924	0	0	0	0	20,000	0	2,305,696	200	19,800	0.00	200	120,000	120,000	120,000	2,939,391	2,819,591	2,819,591	3,435,315	2,819,591	
40 85 0 2,479,620 0 2,799,620 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	30	75	0	2,479,620	0	2,799,620	0	0	0	0	0	0	0	2,801,620	0	0	0.00	0	120,000	120,000	720,000	3,156,005	3,036,005	3,036,005	3,156,005	3,036,005	
45 90 0 2,479,620 0 2,799,620 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	35	80	0	2,479,620	0	2,799,620	0	0	0	0	0	0	0	2,801,620	0	0	0.00	0	120,000	120,000	1,320,000	2,847,510	2,727,510	2,727,510	2,847,510	2,727,510	
50 95 0 2,479,620 0 2,799,620 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	40	85	0	2,479,620	0	2,799,620	0	0	0	0	0	0	0	2,801,620	0	0	0.00	0	120,000	120,000	1,920,000	2,506,906	2,386,906	2,386,906	2,506,906	2,386,906	
55 100 0 2,479,620 0 2,799,620 0 0 0 0 0 0 0 0 0 0 0 0 120,000 120,000 3,720,000 1,257,252 1,137,252 1,257,252 1,137,252 1,137,252	45	90	0	2,479,620	0	2,799,620	0	0	0	0	0	0	0	2,801,620	0	0	0.00	0	120,000	120,000	2,520,000	2,130,853	2,010,853	2,010,853	2,130,853	2,010,853	
	50	95	0	2,479,620	0	2,799,620	0	0	0	0	0	0	0	2,801,620	0	0	0.00	0	120,000	120,000	3,120,000	1,715,659	1,595,659	1,595,659	1,715,659	1,595,659	
60 105 0 2,479,620 0 2,799,620 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	55	100	0	2,479,620	0	2,799,620	0	0	0	0	0	0	0	2,801,620	0	0	0.00	0	120,000	120,000	3,720,000	1,257,252	1,137,252	1,137,252	1,257,252	1,137,252	
	60	105	0	2,479,620	0	2,799,620	0	0	0	0	0	0	0	2,801,620	0	0	0.00	0	120,000	120,000	4,320,000	751,133	631,133	631,133	751,133	631,133	

重要声明

^{1.} 上表中汇丰鸿利先锋年金保险(分红型)按"情景1"进行演示,现金红利均为0。该利益演示基于本公司的精算及其他假设,不代表本公司的历史经营业绩,也不代表对本公司未来经营业绩的预期,保单的红利分配是不确定的。

^{2.} 上表中汇丰汇增利B款终身寿险(万能型)基于2%的最低保证利率进行演示;该利益演示是基于我们的精算及其他假设,不 代表本公司的历史经营业绩,也不代表对本公司未来经营业绩的预期。

^{3.} 其他声明详见重要提示。

投保示例 「汇丰鸿利先锋增利B款保险产品计划」详细保险利益

按情景2进行利益演示,详细保险利益测算如下表所示:

(单位: 人民币元)

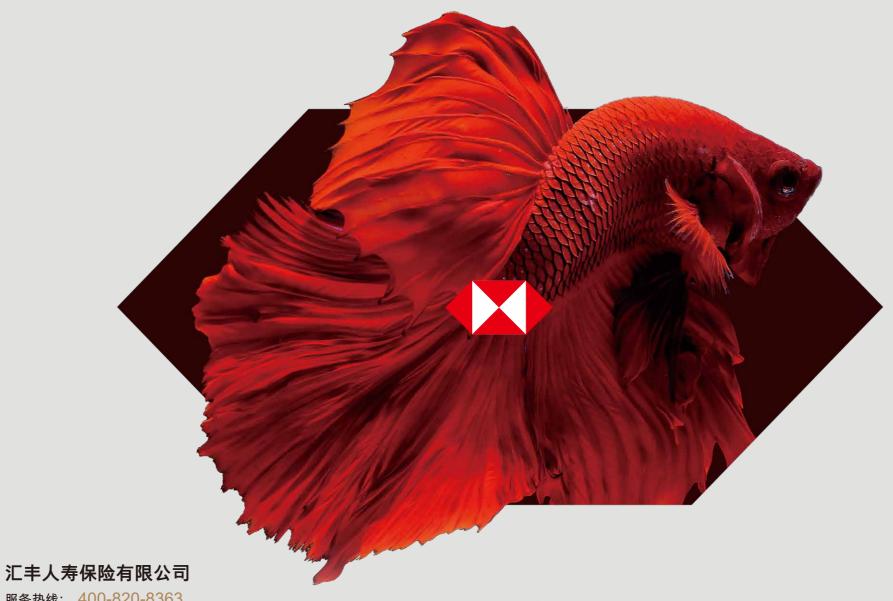
大門状でを17年11年次の17年2年11年次9年2年11年次9年2年11年次9年2年11年次9年2年11年次9年2年11年次9年2年11年次9年2年11年次9年2年11年次9年2年11年次9年2年11年次9年2年11年次9年2年11年次9年2年11年次9年2年11年次9年2年11年次9年2年11年次9年2年11年次9年2年11年次9年2年11年次9年2年11年次9年2年11年次9年2年11年次9年2年11年次9年2年11年次9年2年11年次9年2年2月2日																					-12: /(レ(パラ/し)				
	汇丰鸿利先锋年金保险(分红型)("保险合同1")								汇丰汇增利B款终身寿险(万能型)("保险合同2")														合并利益		
保单 年度	被保 险人 年龄	当年度保险费	累计保险费	当年度 生存利益	累计生存利益	身故 保险金 (1)	退保金 (现金价值) (2)	当年度 现金红利	累计现金红利	趸交 保险费	转入 保险费	追加保险费	累计保险费	初始费用	进入 万能账户 的金额	风险 保险费	持续奖金		部分领取 给付金额	累计部分 领取给付 金额	身故 保险金 (3)	保单 账户价值	现金价值 (4)	身故给付 总和= (1)+(3)	退保给付 总和= (2)+(4)
1	46	826,540	826,540	0	0	826,540	575,705	11,606	11,606	2,000	0	0	2,000	42	1,958	0.73	0	0	0	0	2,800	2,036	1,934	829,340	577,639
2	47	826,540	1,653,080	0	0	1,653,080	1,311,232	24,794	36,400	0	11,606	0	13,606	116	11,490	5.32	0	0	0	0	19,049	14,061	13,499	1,672,129	1,324,731
3	48	826,540	2,479,620	0	0	2,479,620	2,114,450	38,245	74,645	0	24,794	0	38,400	248	24,546	16.11	0	0	0	0	53,761	40,135	38,931	2,533,381	2,153,381
4	49	0	2,479,620	0	0	2,479,620	2,166,929	39,005	113,650	0	38,245	0	76,645	382	37,862	34.32	0	0	0	0	107,303	81,083	79,461	2,586,923	2,246,390
5	50	0	2,479,620	495,924	495,924	2,479,620	1,724,827	39,780	153,430	0	39,005	0	115,650	390	38,615	54.24	1,136	0	0	0	161,910	125,566	124,310	2,641,530	1,849,137
6	51	0	2,479,620	20,000	515,924	1,983,696	1,747,630	31,893	185,323	0	535,704	0	651,354	5,357	530,347	363.15	5,357	0	0	0	911,896	687,136	687,136	2,895,592	2,434,765
7	52	0	2,479,620	20,000	535,924	1,963,696	1,771,037	32,178	217,501	0	51,893	0	703,247	519	51,374	379.42	519	0	0	0	984,546	768,182	768,182	2,948,242	2,539,218
8	53	0	2,479,620	20,000	555,924	1,943,696	1,795,073	32,469	249,970	0	52,178	0	755,425	522	51,656	397.20	522	0	0	0	1,057,595	852,747	852,747	3,001,291	2,647,820
9	54	0	2,479,620	20,000	575,924	1,923,696	1,819,766	32,766	282,736	0	52,469	0	807,894	525	51,944	407.36	525	0	0	0	1,131,051	940,987	940,987	3,054,747	2,760,753
10	55	0	2,479,620	495,924	1,071,848	1,903,696	1,369,220	33,070	315,806	0	52,766	0	860,660	528	52,238	408.37	528	0	0	0	1,204,923	1,033,064	1,033,064	3,108,619	2,402,285
11	56	0	2,479,620	20,000	1,091,848	1,407,772	1,383,406	25,053	340,859	0	528,994	0	1,389,654	5,290	523,704	823.35	5,290	0	0	0	1,945,516	1,623,488	1,623,488	3,353,288	3,006,894
12	57	0	2,479,620	20,000	1,111,848	1,417,953	1,397,953	25,206	366,065	0	45,053	0	1,434,707	451	44,603	766.32	451	0	0	0	2,008,590	1,734,481	1,734,481	3,426,543	3,132,434
13	58	0	2,479,620	20,000	1,131,848	1,432,859	1,412,859	25,361	391,426	0	45,206	0	1,479,913	452	44,754	696.83	452	0	0	0	2,071,878	1,850,144	1,850,144	3,504,737	3,263,003
14	59	0	2,479,620	20,000	1,151,848	1,448,133	1,428,133	25,520	416,946	0	45,361	0	1,525,274	454	44,908	599.85	454	0	0	0	2,135,384	1,970,694	1,970,694	3,583,517	3,398,827
15	60	0	2,479,620	495,924	1,647,772	1,463,785	967,861	25,681	442,627	0	45,520	0	1,570,794	455	45,065	468.90	455	0	0	0	2,199,112	2,096,364	2,096,364	3,662,896	3,064,225
16	61	0	2,479,620	20,000	1,667,772	992,019	972,019	17,517	460,145	0	521,605	0	2,092,399	5,216	516,389	951.67	5,216	0	0	0	2,929,359	2,721,506	2,721,506	3,921,378	3,693,526
17	62	0	2,479,620	20,000	1,687,772	996,278	976,278	17,519	477,663	0	37,517	0	2,129,916	375	37,142	0.00	375	0	0	0	2,868,994	2,869,370	2,869,370	3,865,272	3,845,648
18	63	0	2,479,620	20,000	1,707,772	1,000,639	980,639	17,520	495,183	0	37,519	0	2,167,435	375	37,143	0.00	375	0	0	0	3,022,774	3,023,149	3,023,149	4,023,413	4,003,788
19	64	0	2,479,620	20,000		1,005,105	985,105	17,521	512,704	0	37,520	0	2,204,955	375	37,145	0.00	375	0	0	0				4,187,810	, ,
20	65	0	2,479,620	495,924		1,009,676	513,752	17,522	530,226	0	37,521	0	2,242,476	375	37,146	0.00	375	0	0	0	3,349,035	3,349,410	3,349,410	4,358,711	3,863,162
21	66	0	2,479,620	20,000	2,243,696		506,563	9,194	539,419	0	513,446	0	2,755,922	5,134	508,311	0.00	5,134	0	0	0				4,538,593	
22	67	0	2,479,620	20,000	2,263,696	,	499,191	9,028	548,447	0	29,194	0	2,785,116	292	28,902	0.00	292	0	0	0				4,727,100	
23	68	0	2,479,620	20,000	2,283,696		491,630	8,859	557,306	0	29,028	0	2,814,144	290	28,738	0.00	290	0	0	0				4,918,047	
24	69	0	2,479,620		2,303,696		483,876	8,686	565,992	0	28,859	0	2,843,003	289	28,570	0.00	289	0	0					5,116,564	
25	70	0			2,799,620		0	8,509	574,501	0	28,686	0	2,871,689	287	28,399	0.00	287	120,000	120,000					5,322,954	
30	75	0	2,479,620	0	2,799,620		0	0	574,501	0	0	0	3,376,122	0	0	0.00	0	120,000	120,000					5,810,697	
35	80	0	2,479,620	0	2,799,620		0	0	574,501	0	0	0	3,376,122	0	0	0.00	0	120,000	·		, ,			6,393,644	
40	85	0	2,479,620	0	2,799,620		0	0	574,501	0	0	0	3,376,122	0	0	0.00	0	120,000	,					7,102,888	
45	90	0	2,479,620	0	2,799,620		0	0	574,501	0	0	0	3,376,122	0	0	0.00	0	120,000						7,965,793	
50	95	0	2,479,620	0	2,799,620		0	0	574,501	0	0	0	3,376,122	0	0	0.00	0	120,000						9,015,648	
55	100	0	2,479,620	0	2,799,620		0	0	574,501	0	0	0	3,376,122	0	0	0.00	0	120,000						10,292,957	
60	105	0	2,479,620	0	2,799,620	0	0	0	574,501	0	0	0	3,376,122	0	0	0.00	0	120,000	120,000	4,320,000	11,846,999	11,726,999	11,/26,999	11,846,999	11,726,999

重要声明

^{1.} 上表中汇丰鸿利先锋年金保险(分红型)按"情景2"进行演示,上述演示均为描述性的,不代表实际分红情况。该利益演示基于本公司的精算及其他假设,不代表本公司的历史经营业绩,也不代表对本公司未来经营业绩的预期,保单的红利分配是不确定的。

^{2.} 上表中汇丰汇增利B款终身寿险(万能型)基于4%的假设结算利率进行演示;该利益演示是基于我们的精算及其他假设,不代表本公司的历史经营业绩,也不代表对本公司未来经营业绩的预期,最低保证利率2%之上的收益是不确定的,实际保单账户利益可能低于"情景2"的利益演示水平。

^{3.} 其他声明详见重要提示。





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注意事项:

- 1. **自您签收保险合同之日起有15个自然日的犹豫期。**在此期间,请您认真审视合同,如果您认为合同与您的需求不相符,您可以在此期间提出撤销合同。我们将无息退还您所缴纳的所有保险 费,犹豫期后解除合同可能会遭受一定的损失。
- 2. 由于投保人的情况在保单有效期内可能会发生变化,因此某些投保人有可能会选择退保。请注意,在这种情况下,**退保价值可能会大大低于您已支付的累计保险费。**详情请参见综合利益演示 表,了解您在不同保单年度内可能获得的退保给付。如您在决定进行投保之前,可与保险销售人员细阅该保险产品的特色。
- 3. 本产品宣传页仅供参考,**免除责任**和具体内容请参阅保险合同条款,并以合同约定为准。